

John P. Wagner
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- Bachelor of Science - Accounting
 - Manufacturing and Operations
 - Mergers & Acquisitions
 - Startups and Turnarounds
 - Internal Auditing & Controls
 - Due Diligence Audits & Procedures
 - Financial Systems Design & Implementation
 - International Consolidations
 - Budgets and Forecasts
 - Government Contracting
 - Public Company Experience
 - Program Management & Controls
 - Performance Improvement Systems
 - Policies and Procedures
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CAREER HIGHLIGHTS

FINANCIAL CONSULTANT, Vaco, LLC., San Diego, CA, 2008

- Directed implementation of Microsoft Dynamics Great Plains system in domestic and Latin America subsidiaries.
- Responsible for financial reporting and consolidation of nine subsidiaries.
- Led client through initial external audit.

CONTROLLER, Fresenius Medical Care, San Diego, CA, 2003 – 2007

- Direct all accounting activities, accounts payable, cash management and payroll activities for \$115M medical services company.
- Responsible for implementation of Sarbanes-Oxley documentation and controls.
- Responsible for due diligence review of proposed acquisitions.

FINANCIAL CONSULTANT, Parson Consulting, Chicago, IL, 1998 – 2002

- Directed asset valuation program resulting in \$2.8 million payment to client.
- Achieved 20% improvement in accounts receivable through better credit and collection procedures.
- Directed selection of management software for broadband communications startup company engaged in internet web page content development, magazine publications, sports event sponsorships and television program production.
- Directed program management activities for computer hardware and software application upgrade projects in multiple sites.
- Conducted quality assessments for critical vendors at multiple sites.

FINANCE OFFICER, MRT Micro, Inc., San Diego, CA, 1997

- Responsible for all corporate financial activities for U.S. and European operations.
- Established corporate headquarters for financial management that consolidated previously dispersed operations throughout Europe and the U.S.
- Directed implementation of integrated order entry and inventory management system that eliminated product losses and significantly improved customer service.
- Conducted presentations for IPO investors and financial institutions.
- Developed cash forecasting and monitoring models and managed international funds and foreign bank relations.
- Negotiated manufacturing contracts with major subcontractors in the U.S. and Europe.

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MANAGER OF FINANCE & ADMINISTRATION, Nashua Corporation, Nogales, AZ, 1996

- Directed all finance and accounting, production planning and purchasing activity.
- Designed and implemented systems for forecasting and monitoring production activity that resulted in the elimination of \$100,000 in annual inventory write-downs and \$60,000 in annual production-related waste.

MANAGEMENT CONSULTANT, Tucson, AZ, 1993 – 1996

- Consulted with clients in strategic planning, manufacturing site selection and consolidations, teaming strategies, small business valuations and ownership transfers.
- Directed client company operations on interim business management projects during client restructurings.

CONTROLLER OF U.S. OPERATIONS, International Computers Ltd., Irvine, CA, 1990 - 1993

- Directed all financial activities for U.S. manufacturing and logistics operations with \$120 Million in sales and 125 employees.
- Led cost reduction project that resulted in alternative manufacturing site selection and annual savings of \$3 million.
- Restructured company's intercompany billing processes and achieved 50% staff reduction.
- Designed material control system for UK and Far East, which reduced administrative costs 40%.
- Directed the integration of U.S. manufacturing, logistics and retail financial operations

SOUTHWEST DIVISION MANAGER, Cincinnati Electronics Co., Tucson, AZ, 1985 - 1990

- Responsible for business unit startup including full P&L responsibility for \$8 Million in sales and 150 employees.
- Directed strategic business plan that resulted in business growth from \$1.5 million to \$3 Million in the first year and to \$25 Million in four years.
- Achieved 20% operating profit in the second year.
- Key role in the sale of the division to Cummins Electronics Company, which resulted in net proceeds to the company of \$1.9 million.

DIRECTOR OF CONTRACT FINANCE, Cincinnati Electronics Co., Cincinnati, OH, 1983 - 1985

- Directed all contract financial analysis and contract management on Federal Department of Defense contracts
- Led preparation of bids and proposals, negotiation of contracts and billing rates
- Restructured financial analysis group and implemented formal staff development programs.
- Eliminated \$500,000 in projected cost overruns.

ENGINEERING DIVISION CONTROLLER, FMC Corporation, San Jose, CA, 1975 - 1983

- Directed engineering program management system implementation.
- Negotiated billing rates and contract pricing with DCAA and other government agencies.
- Directed internal audits and implemented corrective action plans.
- Reduced receivable collection cycle from 25 to 14 days.

SENIOR STAFF ACCOUNTANT, Honeywell, Inc., Minneapolis, MN, 1970 – 1975

- Audited defense production contract expenses to ensure integrity of invoicing to federal government.
- Coordinated engineering process improvements to verify accurate standard labor reporting.
- Conducted physical inventories of production materials to ensure defense contract traceability.

ADDITIONAL INFORMATION

BS - Accounting - Southern Illinois University

Excellent References upon Request